

VITA

I. Name and Rank Information

Name: Jim Toft

Rank: Instructor

Tenure/Non-tenured: Non-tenured

Department/Division: College of Business

Year Joined the Institution: 2017

II. Teaching Experience

- Oral Roberts University, 2017–present
 - Introduction to Marketing (Undergraduate)
 - Introduction to Management (Undergraduate)
 - International Business (Undergraduate)
 - Strategic Management (Undergraduate)
- Oral Roberts University, 2003-2006 (T.A., Undergraduate Theology)
 - Charismatic Life and the Healing Ministry (Undergraduate)
 - Introduction to Old Testament (Undergraduate)
 - International to New Testament (Undergraduate)

III. Educational Background

Ph.D. in Business and Economics

Specialization: Management and Proactivity

Maastricht University, the Netherlands

2016 - Ongoing

Master of Business Administration

Specialization: Entrepreneurship

Oral Roberts University

2005-2007

Master of Arts, Christian Counseling

Specialization: N/A

Oral Roberts University

2003-2005

Bachelor, Cultural- and Social Sciences

Specialization: Science of Religion

University of Bergen, Norway

1998-2003

Bible School

Specialization: Biblical Literature, Theology, Business and Society

Living Word Bible Center, Norway

1996-1998

IV. Prior Experience not in Education

Vice President MENA

Company Name: Corporater

2013 – 2016

Location: Dubai, United Arab Emirates

- Global strategy & business management software company
- Leading public / government and private customers
- Head of all MENA operations (88% CAGR and very strong profit turnaround / growth)
- Executive business consultancy and sparring, deal consolidations, and negotiations
- Extensive business-, policy-, and process development

Project Director

Company Name: AF Gruppen

2011 – 2013

Location: Oslo / Mandal, Norway

- "Best Place to Work" billion-dollar international company
- Business and strategy development, oil & gas

- Contract management, large construction projects
- Portfolio management, incl. rig harbor concept development
- Executive management support and sparring
- M&A alignment and partner development, oil & gas

Politician (p/t)

Organization: Mandal Municipality

2011 – 2013

Location: Mandal, Norway

- Member of City Council
- Member of Municipality's Audit Committee
- Member of Regional Business Development Advisory

Edit position Project Manager

Project Manager

Company Name: Aker Solutions

2010 – 2011 (18 months)

Location: Kristiansand Area, Norway

- "Best Place to Work" billion-dollar global company
- Commercial and contractual management IO / IT, oil & gas (50% growth, profit increase)
- Business development and innovation, IO / IT, oil & gas
- Project management and KAM work towards global oil & gas and drilling companies
- Procedure-, methodology- and improvement work
- Management support and sparring

Business Development Manager

Company Name: Elkem AS

2008 – 2009

Location: Kristiansand Area, Norway

- "Best Place to Work" billion-dollar global company
- R&D business development and sales prospecting, corporate and divisions: R&D and IP related projects

- Investment and profitability analyses, solar / renewable R&D projects
- Stage Gate innovation model development: major and minor innovation portfolios
- Project management: innovation, downsizing and business development projects
- Management consultancy, corporate and division level

Business Consultant

Company Name: PwC

2007 – 2008 Employment

Location: Kristiansand / Oslo, Norway

- "Best Place to Work" billion-dollar global company
- Industry specializations: oil & gas and public sector; domain specializations: strategy and change
- Business plan development, world-renowned oil & gas service company
- Governance project and IT strategy, major public sector clients
- Due diligence, major property investment client
- Pre-sales, industry analysis, and proposals

Manager / Teacher / Social Therapist

Private and Public Sectors

Company Name: Private and Public Sectors

1994 – 2006

Location Norway and United States

- Department management, non-profit (2 years)
- Teaching, K-12 and university levels (6 years)
- Therapy, counseling, and coaching (p/t 4 years)

IV. Professional Memberships

V. Professional Meetings Attended

- None (w/i higher education)

VI. Papers Presented

VII. Publications

VIII. Other Research Activity

- Extensive research and analysis activities from multiple companies at many levels

IX. Consulting

- Internal consulting: extensive experience from multiple companies at many levels (2008-2016)
- External consulting/PwC:
 - Business plan development main organization, National Oilwell Varco, Norway (2007-2008)
 - Business plan development, aftermarket organization, National Oilwell Varco, Norway (2007-2008)
 - IT Strategy NAV (Norwegian Welfare Authorities), Oslo, Norway (2007-2008)
 - Due Diligence, Hansa Property, Oslo, Norway (2007-2008)
 - Rules and Regulation Structuring and Communication, City of Oslo, Norway (2007-2008)
- Pro-bono consulting:
 - Entrepreneurship project in the development phase [Technology Industry/Energy Efficiency] (2010-2011); evaluation and ongoing advice
 - Entrepreneurship project in the development phase [Web Services] (2010-2011); evaluation and ongoing advice
 - Evaluation of acquisition target/investment [Web Based Business] (2011)
 - Entrepreneurship project in the development phase [Technology Industry] (2016-2017) ; evaluation and ongoing advice
 - Entrepreneurship project in the concept phase [Technology Industry] (2017)
 - Marketing/start-up advise for recently established private lawyer practice [Legal Services Industry] (2016-2017); evaluation and ongoing advice
 - Lean/efficiency for an online marketing & design business [Online Services Industry] (2017); evaluation and ongoing advice
 - Development of organic churches [Church/Volunteer] (2008-2017)

X. Institutional Services Performed

- Member of the ORU Mission Committee

XII. Seminars, Training Programs, etc., Conducted for Business and Industry

XIII. Professional Presentations, Speeches, etc.

XIV. Recognition and Honors

XV. Professionally Related Community Activities

XVI. Grants Awarded