### **BRUNO FERNANDES TELES**

#### Professional Experience

# Oral Roberts University, Tulsa, OK Instructor

2012 to Current

 Professor of undergrad and graduate level courses of Capital Markets, International Finance Management, Entrepreneurship, International Trade, and international Marketing.

### HI-Thompson Investments

2012 to 2014

### **Finance Manager**

Oversaw all accounting and finance operations of an investment real state company.
 Also, I was in charge to prospect potential acquisition targets, to valuate these targets, to conduct due diligence, and to structure offer.

# G3 Consultancy Firm, Tulsa, OK, USA and Brazil

2009 to Current

### Consultant

- Consulted with two aerospace companies in Tulsa, Oklahoma, regarding the
  development of long-range strategic plans to establish global alliances focusing in
  the Brazilian aerospace market. Within one year, I was able to register those
  companies as suppliers of the third largest aircraft producer of the world
  (EMBRAER);
- Developed projects for OSECO, a company which produces safety devices for the
  petrochemical industry. I oversaw the start up of their Brazilian operations with
  responsibilities that included the country manager headhunting, strategic planning,
  and legal consultation (STILL IN PROGRESS);
- Assisted in the diabetic medicine launch of Zymefast, a Canadian biotech company, in the Brazilian medical market;
- Consulted with energy companies regarding regulatory affairs ranging from environmental to residential customer issues.

Partner, Cardozo, Moura and Teles Law Firm

2003 to 2005

• Represented Votorantim Cimentos (the largest cement company in Brazil) and other companies in Sergipe State, Brazil.

Law Manager, Energy Company of Sergipe State, Brasil (www.energisa.com.br) 2001 to 2009

 Directed legal department for utility company, with \$500 million in annual revenue, as well as served on the executive management team in the strategic management role;

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- Utilized solution-oriented approach to management of department;
- Hired to rebuild company law department, which had been totally outsourced;
- Selected for Law Manager position, while in the middle of Law School, while also being selected for a full scholarship to pursue a master's degree in the Getúlio Vargas Foundation (one of the top business school in Latin America).

#### Assessor for District Attorney, Sergipe State, Brazil

2002 to 2003

#### Education

Anderson University, Anderson, IN, **DBA in Marketing and Finance** 2013 (in course)
ORU, Tulsa, OK, **MBA with a Concentration in Finance** 2012
Federal University of Sergipe, **Bachelor in Law** 2003

#### Language Skills

Portuguese: Native language

English: Fluent

Spanish: Beginning level (speaking and writing) and Advanced level (reading and listening) and fluent in Portuguese (native language).